

HighLite, Inc.

Patent #5554229

Retail Pricing Guide

2011



HighLite
Doing It Right
for 15 Years!

After 15 years in the specialty shape window covering industry, we've seen it all! You can be assured that there is not a more experienced company anywhere when it comes to dealing with difficult windows. Looking out for you...going the extra mile...and gladly accepting challenges... is just a part of what makes us so unique in the industry.

Our newest addition, The Window's Edge, is another example of our forward thinking. You can use the Window's Edge alone or combine it with our HighLite products. There's nothing else like it on the market at any price point! We want you to get "The Edge" on your competition, and this new product can take you there!

I'm happy to speak with you personally, as is our competent and friendly Customer Service Department. Thank you for your continued support. And, as always, we appreciate your business!

Steve Vastine, President



THE WINDOW'S EDGE[®]

Patent Pending

Get The Edge on your competition!

See Page 4 for details and Pricing Information
on this exciting new product by HighLite, Inc.

www.TheArchGuys.com

HighLite, Inc. 4320 Action Drive Mesquite, TX 75150
214-741-4116 800-830-5627 Fax 214-741-4580

OPERABLE CUSTOM UNITS: Arches, Eyebrows, Quarter Arches & Split Units

Note: If Height Exceeds 1/2 the Width, a 20% Upcharge applies.

Quarter and Split Eyebrows (Shape 4 & 5) MUST be reachable by hand to operate.

Eyebrows with Legs (Shape 2): Minimum Center Height is 7½ inches and 1" of LEG Height for every 12" of Width is REQUIRED



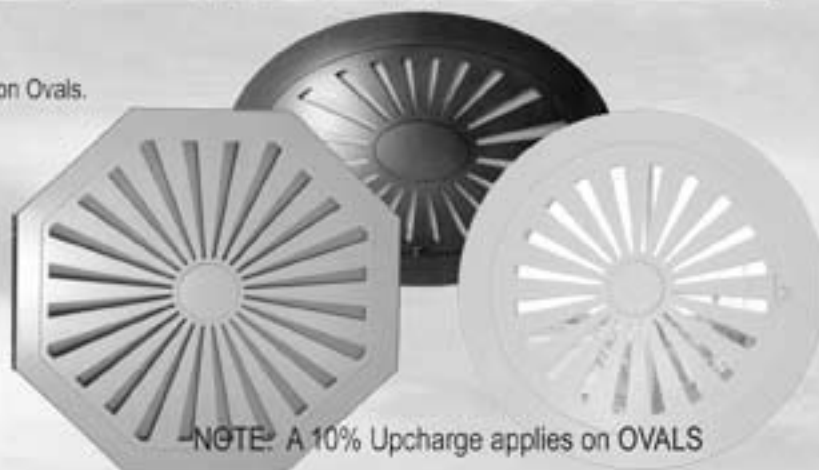
Width	24"	27"	30"	33"	36"	39"	42"	45"	48"	51"	54"	57"	60"	63"	66"	69"	72"	75"	
Painted	\$221	\$248	\$276	\$304	\$331	\$359	\$386	\$414	\$442	\$469	\$497	\$524	\$552	\$580	\$607	\$635	\$662	\$690	
Stained	\$312	\$352	\$391	\$430	\$469	\$508	\$547	\$586	\$625	\$664	\$703	\$742	\$781	\$820	\$859	\$898	\$937	\$977	
Deluxe	\$257	\$289	\$321	\$353	\$385	\$417	\$449	\$481	\$514	\$546	\$578	\$610	\$642	\$674	\$706	\$738	\$770	\$803	
Minimum S&H Charge Applies										Zone Shipping Charges Apply									Over 75" Call for Quote

SPECIALTY SHAPED UNITS

Circles and Octagons are restricted to 46" wide. A 10% Upcharge applies on Ovals.

OPERABLE

Width	24"	27"	30"	33"	36"	39"	42"	46"
Painted	\$336	\$378	\$420	\$462	\$504	\$546	\$588	\$644
Stained	\$426	\$479	\$533	\$586	\$639	\$692	\$746	\$817
Deluxe	\$372	\$419	\$465	\$512	\$558	\$605	\$651	\$713
Minimum S&H Charge Applies				Zone Ship Charges Apply				



NOTE: A 10% Upcharge applies on OVALS

NON-OPERABLE

Width	24"	27"	30"	33"	36"	39"	42"	46"
Painted	\$235	\$265	\$294	\$323	\$353	\$382	\$412	\$451
Stained	\$310	\$349	\$387	\$426	\$465	\$504	\$542	\$594
Deluxe	\$276	\$311	\$345	\$380	\$414	\$449	\$483	\$529
Minimum S&H Charge Applies				Zone Ship Charges Apply				

ADD SOLAR SCREEN OR CLOSED BACK

Width	24"	27"	30"	33"	36"	39"	42"	46"
Painted	\$259	\$292	\$324	\$356	\$389	\$421	\$454	\$497
Stained	\$333	\$374	\$416	\$457	\$499	\$541	\$582	\$638
Deluxe	\$300	\$338	\$375	\$413	\$450	\$488	\$525	\$575
Minimum S&H Charge Applies				Zone Ship Charges Apply				

1 NOTE: A 10% Upcharge applies on OVALS

NON OPERABLE CUSTOM UNITS: Arches, Eyebrows, Quarter Arches & Split Units

Note: If Height Exceeds 1/2 the Width, a 20% Upcharge applies.



120" Split Non-Operable Eyebrow

Width	24"	27"	30"	33"	36"	39"	42"	45"	48"	51"	54"	57"	60"	63"	66"	69"	72"	75"
Painted	\$166	\$186	\$207	\$228	\$248	\$269	\$290	\$311	\$331	\$352	\$373	\$393	\$414	\$435	\$455	\$476	\$497	\$518
Stained	\$232	\$261	\$290	\$319	\$349	\$377	\$406	\$435	\$464	\$493	\$522	\$551	\$580	\$609	\$638	\$667	\$696	\$725
Deluxe	\$216	\$243	\$270	\$297	\$324	\$351	\$378	\$405	\$432	\$459	\$486	\$513	\$540	\$567	\$594	\$621	\$648	\$675
Minimum S&H Charge Applies										Zone Shipping Charges Apply Over 75" Call for Quote								

NON OPERABLE CUSTOM UNITS with SOLAR SCREEN or CLOSED BACK

Phifer Solar Screen Colors:

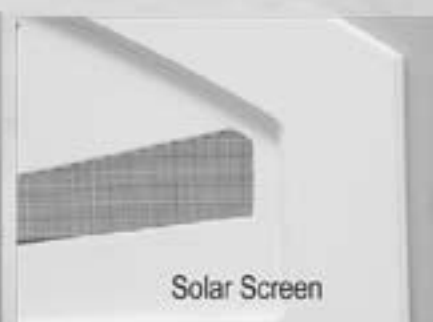
Brown, Black, Light Gray or Stucco
Blocks 80% UV Rays

If your non-operable product is taller than it is wide, base the price on the larger dimension. This applies to all products.

Note: If Height Exceeds 1/2 the Width, a 20% Upcharge applies.



Closed Back



Solar Screen

Width	24"	27"	30"	33"	36"	39"	42"	45"	48"	51"	54"	57"	60"	63"	66"	69"	72"	75"
Painted	\$186	\$210	\$233	\$256	\$279	\$303	\$326	\$349	\$372	\$396	\$419	\$442	\$466	\$489	\$512	\$535	\$559	\$582
Stained	\$257	\$289	\$321	\$353	\$386	\$418	\$450	\$482	\$514	\$546	\$578	\$610	\$643	\$675	\$707	\$739	\$771	\$803
Deluxe	\$228	\$257	\$285	\$314	\$342	\$371	\$399	\$428	\$456	\$485	\$513	\$542	\$570	\$599	\$627	\$656	\$684	\$713
Minimum S&H Charge Applies										Zone Shipping Charges Apply Over 75" Call for Quote								

AVAILABLE COLORS

HighLite® maintains up-to-date 2" horizontal decks to offer complementary colors to a large number of fabricators including Graber, Hunter Douglas, Timber Blinds, Royal Windows, Vista and Budget Blinds - just to name a few! In the event your color requirement is from another fabricator, check with us to determine if we have that deck available. If we do not, it will be up to you to supply us a sample. In the event you specify a particular paint to be used, a \$40 charge applies.

Stain Policy: First, it is necessary for you to communicate to us what you want your match to be. This can be a sample you send to HighLite, or it can be instructions from you for us to match a particular color from the listed fabricators. Keep in mind if you are matching a blind, the actual blind you receive may not match yours or our sample deck. Due to this possible variance, we require you to approve a strike-off which will be sent to you within 48 hours of receipt of your color information. The production time on stained product does not begin until we have your color approval in hand.

Faux Stains: These are the most difficult to match due to the fact that they are neither paint nor stain. In the event paint works best, a \$40 custom paint charge applies. If stain works best, use Stain Pricing Grid. Stain Policy also applies.

SOLID EYEBROWS

Note: Minimum Center Height 6"
Appliques can be added to Solid Eyebrows; Solid Eyebrows also look great above doorways!



Width	24"	27"	30"	33"	36"	39"	42"	45"	48"	51"	54"	57"	60"	63"	66"	69"	72"	75"
Painted	\$128	\$144	\$160	\$176	\$192	\$208	\$224	\$240	\$256	\$272	\$288	\$304	\$320	\$336	\$352	\$368	\$384	\$401
Stained	\$182	\$205	\$228	\$251	\$274	\$296	\$319	\$342	\$365	\$388	\$411	\$433	\$456	\$479	\$502	\$525	\$547	\$570
Deluxe	\$168	\$189	\$210	\$231	\$252	\$273	\$294	\$315	\$336	\$357	\$378	\$399	\$420	\$441	\$462	\$483	\$504	\$525
Minimum S&H Charge Applies										Zone Shipping Charges Apply Over 75" Call for Quote								

FACIAS

Center Height cannot exceed 17"; Maximum Leg Height 3" If dimensions exceed these restrictions, please order SOLID Eyebrow



Facia over Valance



Facia Used as Valance

Width	24"	27"	30"	33"	36"	39"	42"	45"	48"	51"	54"	57"	60"	63"	66"	69"	72"	75"
Painted	\$79	\$89	\$99	\$109	\$119	\$129	\$139	\$149	\$158	\$168	\$178	\$188	\$198	\$208	\$218	\$228	\$238	\$248
Stained	\$113	\$128	\$142	\$156	\$170	\$184	\$198	\$213	\$227	\$241	\$255	\$269	\$284	\$298	\$312	\$326	\$340	\$354
Deluxe	\$106	\$119	\$132	\$145	\$158	\$172	\$185	\$198	\$211	\$224	\$238	\$251	\$264	\$277	\$290	\$304	\$317	\$330
Minimum S&H Charge Applies										Zone Shipping Charges Apply Over 75" Call for Quote								

APPLIQUES:

Appliques can be added to Solid Eyebrows OR Facias. Add cost to applicable Pricing Grid

Applique "A" \$60 17½" x 2½"



Shown to Scale

Applique "B" \$80 29" x 4½"



Applique "C" \$100 36¾" x 5¾"



THE WINDOW'S EDGE NEW

Gives windows a shutterlike appearance by covering the headrail and minimizing unsightly light gaps and imperfections at a fraction of the cost! Installs in minutes! Also available with optional curved top. Can be used with all other HighLite products or alone. Several designs to choose from! (See special insert for details.)

STOCK COLOR	CUSTOM COLOR	STAIN	CURVED TOP
\$120	\$130	Call for Quote	\$15/Foot
Stock Colors: White, Off-White, Alabaster			
Fits windows up to 7' x 7'. Oversize call for quote.			



STOCK ARCHES: Available with square openings and 1" bottom trim only. NOT available in stain.

AVAILABLE IN PURE White & Off White
Other Colors Subject to Upcharge
See Pricing

SIZE	TIP-TO-TIP	FITS WIDTH	MAXIMUM HEIGHT	MINIMUM HEIGHT	STOCK COLOR PRICE	OTHER COLOR PRICE
36" (3 Foot)	36" x 20"	34" to 36"	18 1/2"	17"	\$260	\$295
48" (4 Foot)	50" x 26"	46" to 48"	24 1/2"	23"	\$346	\$394
52" (4 Foot 4")	54" x 28"	50" to 52"	26 1/2"	25"	\$375	\$427
60" (5 Foot)	62" x 32"	58" to 60"	30 1/2"	29"	\$432	\$492
72" (6 Foot)	75" x 38 1/2"	70" to 73"	36 1/2"	35"	\$519	\$591



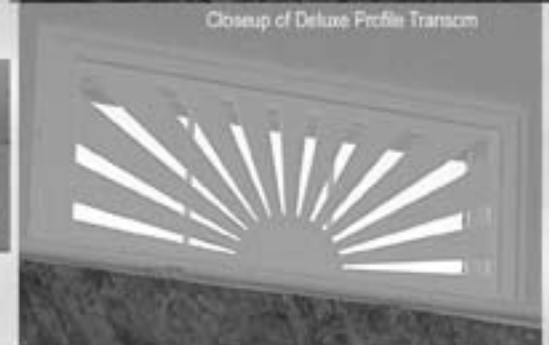
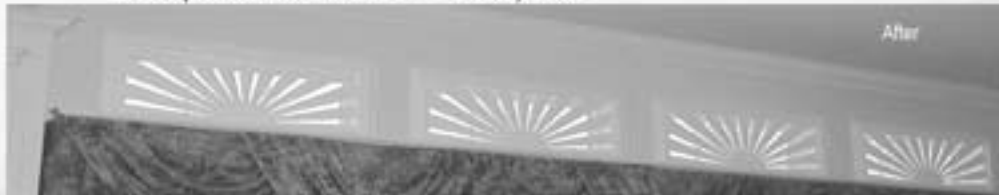
AVAILABLE IN TWO COLORS Other Colors Subject to Upcharge. See Pricing (Above)

PURE WHITE: Complements Budget Blinds Custom Craft Basswood Pure White W1, Budget Blinds Signature Series 006 Arctic White, By The Ways Shutters 136 Snow, Creative Blinds/ Palmer Creative Collection SB2001 Porcelain, Graber Arbour Collection 1318 Snowstorm, Graber Arbour Mystic Collection 2960 Glacier White, Graber Traditions 603 Snowflake, Heritage Window Fashions Faux Wood 300 Cotton, Kirsch Heartland Composite 1001 Aspen White, Royal Windows Envirowood II EE55 Bright White, Royal Windows Plantation Blind P-10 Bright White, Timber Blind Premium 2" Wood Blinds 511 Super White, Timber Blind Timber Vue 2" Wood Blinds Premium 6700 Super White, Timber Blind Wood Impressions II 8000 White, Timber Lux Faux Composite 2-001-042F Smooth White, VinylBlit Shutters King Wood Windsong White, VinylBlit Shutters Sonesta White, Vista White, Vista Panama White Mist 406

OFF WHITE: Complements Budget Blinds Custom Craft Basswood Snow White 67, Graber Arbour Collection 1838 White Solstice, Graber Lake Forest Faux Wood 304 Milky Way Embossed, Hunter Douglas Chalet Woods 455 White Bouquet, Hunter Douglas Everwood 973 Sugar Pine, Royal Windows Envirowood EC3 Antique White, Royal Windows Windsor Wood W7000 Oboe, Skandia Forest View Grand View 21 Pure White SB, The BlindMaker Texas Traditions Frisco Faux 112 Sandblasted Cream, Timber Blind Premium Faux Wood 176 Antique White Flat, Timber Blind TimberVue Express V703 Eggshell, Vista Panama Limestone 410

TRANSOM EYEBROWS: Rectangles Only Maximum Height 18"

A great way to cover your transom windows while allowing light in the room.
Calculate square foot width in inches; Multiply width times height then divide by 144.
Example: 36" x 18" ÷ 144 = 4.5 sq. feet



	Price Per Sq. Foot	
	Open	Solar Screen
Flush Frame	\$50	\$58
Deluxe Profile (#1 or 2 Only)	\$53	\$61
Stain (Flush Frame Only)	\$60	\$68



Note:

When ordering a shutter to be combined with a HighLite Arch, please allow height equal to $\frac{1}{2}$ the width, whenever possible for a more uniform look.

Profile 4 - Deluxe Operable Arch over Norman Small Deco



Profile 3 - Deluxe Operable Arch over Comfortex Deluxe Z



Profile 1 - Deluxe Facia over Norman Small Deco



Profile 1 - Deluxe Operable Eyebrow
Complements VinylBilt & Palm Beach Shutters



POLICIES AND IMPORTANT INFORMATION:

All Products listed in this guide (except Stock Arches) are available with either Round or Square Openings.

All pricing information in this guide is for Outside (or Flush) Mount; upcharges apply for Inside Mount. (See below)

C.O.D. Orders: \$15 per box Upcharge for UPS. Items shipped by LTL Carrier cannot be shipped COD.

Restocking Fee: (Stock Arches Only). A fee equal to actual shipping and handling charges both ways will apply.

Repaint: \$45 per unit plus shipping costs.

Material Used: Our product is fabricated from a high-density fiberboard (primarily Pine). This product gives the look and feel of solid stock. When stain is required, a maple veneer is applied.

Template Free Ordering: When using our standard flush, outside-mount procedure, it is not necessary to supply a template. Instructions for both ordering and installing are available on our our website.

OOPS Policy: Any order that requires a remake due to customer error will be credited 50% of either the new or original invoice amount, whichever is less. Shipping charges apply.

Brochures: Dealer Cost \$15 per Hundred.

Deluxe Sample Kit: \$35 Includes an operable arch, and 25 brochures.

Shop Displays: Special Pricing on shop displays. Please call for quote.

Late Fees: A \$25 Late Fee per Invoice applies to all payments received after 30 days.

Shipping: See Separate Shipping & Handling Sheet (Check our website for up-to-date Shipping Information)

INSIDE MOUNT



When ordering arches or eyebrows Inside Mount, a template is required and a template charge of \$70 Retail applies. For this we prepare a hard template of your product and send it to you to be checked in the window. If you choose to waive this process, HighLite is not responsible for fit. On all inside mounts, an Inside Mount Kit is suggested. This Kit includes a 1-1/2" x 3/4" Mounting Strip painted to match the arch. The arch is then mounted to the strip using our removable mounting system. Call for details. Retail cost \$15.00 per foot. Inside Mount is substantially more difficult, requires a template and should only be utilized when conditions dictate.

REMOVABLE MOUNTING

Not Available with Deluxe Frames

This system utilizes screws with screw-hole button covers. Allows for easy removal of HighLite. No extra charge!

Original Mounting utilizes 2 bottom brackets and 3 pre-drilled finish nails around perimeter.



Proudly Manufactured in
Mesquite, Texas U.S.A.



CUSTOMER SERVICE HOURS

8:00 AM - 4:00 PM CST

MONDAY - THURSDAY

Sorry, We are Closed on FRIDAY

Toll Free

1-800 830 5627

Main

(214) 741 4116